

CASE STUDY: Document Management & Electronic Logging



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ROSS ROBBINS
Safety Training Officer, RMI

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Robbins Maritime, Inc. of Norfolk, VA chose MarineCFO's Vessel 365 solution in June of 2017 in preparation for SubChapter M compliance. Robbins Maritime, Inc (RMI). Operates 5 near-coastal tugs and provides its customers with high-quality marine transportation services, while promoting safety and dedication to minimal environmental impact.

Robbins Maritime, Inc. looked at several industry leading solutions to support their document management and electronic logging needs and found Vessel 365 to be the most feature-rich and was also simple for the mariners to learn and use.

In a statement from Ross Robbins, Director of Safety at RMI, “at Robbins Maritime our goal is to pursue the highest level of excellence by providing precise results, integrity, and commitment in order to maintain a top of the line ethical business- both personally and professionally. Vessel 365 has helped us move from a mostly paper-based operational model to a more streamlined approach to data capture and logging. The system was up and running quickly thanks to the MarineCFO team and we haven't missed a beat with Vessel 365 since it's implementation over a year ago.”

“We at MarineCFO are proud to call Robbins Maritime, Inc. a client and look forward to helping them grow their business and expand their fleet by continuing to provide technology leadership and digital transformation solutions to the maritime industry, enabling our customers to operate more safely, securely, and profitably,” said Laura Martin, VP of Sales at MarineCFO.

